

**School Info**

We agree to release the institution's data to the conference: Yes

## Institutional Contacts:

**Primary Contact Person:** Loretta Lamar**Phone:** 4102938936**CEO:** VADM Michael H. Miller**University CFO:** Lou Gianotti**Auditors:** Clifton Gunderson**Title:** Associate AD/SWA**Email:** lamar@usna.edu**CEO Email:** millerm@usna.edu**University CFO Email:** [REDACTED]@usna.edu**AUP Report Date:**

## Current Classification:

**NCAA Primary Division:** I-A**Athletic Conference:**

## Undergraduates by Gender:

	<b>Number</b>	<b>Percent</b>
<b>Male Undergraduates:</b>	3,629	79.7%
<b>Female Undergraduates:</b>	924	20.3%
<b>Total Undergraduates:</b>	4,553	

## Sports Sponsorship:

<b>Sport</b>	<b>Men's Teams Only</b>	<b>Women's Teams Only</b>	<b>Mixed Teams</b>
Baseball	x		
Basketball	x	x	
Beach Volleyball			
Bowling			
Cross Country	x	x	
Equestrian			
Fencing			
Field Hockey			
Football	x		
Golf	x		
Gymnastics	x		

Sport	Men's Teams Only	Women's Teams Only	Mixed Teams
Ice Hockey			
Lacrosse	x	x	
Rifle			x
Rowing		x	
Rugby			
Skiing			
Soccer	x	x	
Softball			
Swimming and Diving	x	x	
Tennis	x	x	
Track, Indoor	x	x	
Track, Outdoor	x	x	
Triathlon			
Volleyball		x	
Water Polo	x		
Wrestling	x		
Others	x	x	x
<b>Totals</b>	<b>15</b>	<b>11</b>	<b>2</b>

## Revenue/Expense Summary

ID	Item	Amount	Definition
<i>Revenues</i>			
1	Ticket Sales.	\$5,005,326	Include revenue received for sales of admissions to athletics events. Include ticket sales to the public, faculty and students, and money received for shipping and handling of tickets. Do not include ticket sales for conference and national tournaments that are pass-through transactions. Report amounts in excess of a ticket's face value paid by ticket purchasers (for example, to obtain preferential seating) in Category 4 (Contributions).
2	Student Fees	\$641,592	Include student fees assessed and restricted for support of intercollegiate athletics.
3	Guarantees.	\$7,615,402	Include revenue received from participation in away games.
4	Contributions.	\$6,918,435	Include amounts received directly from individuals, corporations, associations, foundations, clubs or other organizations that are designated, restricted or unrestricted by the donor for the operation of the athletics program. Report amounts paid in excess of a ticket's value. Contributions shall include cash, marketable securities and in-kind contributions. In-kind contributions may include dealer-provided automobiles (market value of the use of a car), apparel and soft-drink products for use by staff and teams. Do not report pledges until funds are allocated. Report gifts and merchandise from corporate sponsorship agreements in Category 12 (Royalties, Licensing, Advertisement and Sponsorship).
5	Compensation and Benefits Provided by a Third Party.	\$0	Include all amounts provided by a third party and contractually guaranteed by the institution, but not included on the institution's W-2 (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, compensation from camps, radio income, television income, and shoe and apparel income). This should equal Expense Categories 20 and 22 combined.
6	Direct State or Other Government Support.	\$0	Include state, municipal, federal and other government appropriations made in support of the operations of intercollegiate athletics. This amount includes funding specifically earmarked to the athletics department by government agencies for which the institution has no discretion to reallocate. Any state or other government support appropriated to the university, for which the university determines the dollar allocation to the athletics department shall be reported in Direct Institutional Support (item 7).
7	Direct Institutional Support.	\$2,517,722	Include value of institutional resources for the current operations of intercollegiate athletics, as well as all unrestricted funds allocated to the athletics department by the university (e.g., state funds, tuition, tuition waivers and transfers). Also include Federal Work Study support for student workers employed by athletics.

ID	Item	Amount	Definition
8	Indirect Facilities and Administrative Support.	\$0	Include value of facilities and services provided by the institution not charged to athletics. This support may include an allocation for institutional administrative cost, facilities and maintenance, grounds and field maintenance, security, risk management, utilities, depreciation and debt service. If your institution does not currently track indirect institutional support, consult your business office for a reasonable allocation. If counted here, include offsetting expenditure equal in value in Expense Category 32 (Indirect Facilities and Administrative Support).
9	NCAA/Conference Distributions including all tournament revenues.	\$432,638	Include revenue received from participation in bowl games, tournaments and all NCAA distributions. This category includes amounts received for direct participation or through a sharing arrangement with an athletics conference, including shares of conference television agreements. If known by sport, report as such. Include any payments received from the NCAA for hosting a championship (permissible to include in Revenue Not Related to Specific Teams).
10	Broadcast, Television, Radio, and Internet Rights.	\$2,150,000	Include institutional revenue received directly for radio and television broadcasts, Internet and e-commerce rights received through institution-negotiated contracts.
11	Program Sales, Concessions, Novelty Sales, and Parking.	\$1,565,780	Include revenue of game programs, novelties, food or other concessions, and parking revenues. Revenue from sales of game program advertising is to be included in Revenue Category 12 (Royalties, Licensing, Advertisements and Sponsorships).
12	Royalties, Licensing, Advertisements and Sponsorships.	\$4,666,186	Include all revenue from corporate sponsorships, licensing, sales of advertisements, trademarks and royalties. An allocation will be necessary to distinguish revenues generated by athletics versus the university if payments are combined. Include the value of in-kind products and services provided as part of the sponsorship (e.g., equipment, apparel, soft drinks, water and isotonic products).
13	Sports Camp Revenues.	\$3,600,237	Include amounts received by the athletics department for sports-camps and clinics.
14	Endowment and Investment Income.	\$1,622,122	Include endowment spending policy distribution and other investment income in support of the athletics department. These categories include only restricted investment and endowment income for the operations of intercollegiate athletics; institutional allocations of income from unrestricted endowments qualify as "Direct Institutional Support".
15	Other.	\$1,320,760	As a guide, please limit this to no more than 5% of total revenues and attempt to reclassify amounts greater than 5% to the appropriate category (ies) above to bring the category to less than 5% of the total revenue. If the number is greater than 5%, please provide the top three categories and amounts in the comments section below.
16	Subtotal Operating Revenue.	\$38,056,200	Add Columns 1-15.

ID	Item	Amount	Definition
<i>Expenses</i>			
17	Athletic Student Aid.	\$0	Include the total amount of athletically related student aid awarded, including summer school and tuition discounts and waivers (including aid given to student-athletes who have exhausted their eligibility or who are inactive due to medical reasons). Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. <b>It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non-zero entries for Equivalencies, Number of Students, and Dollars (all 3 required) for at least one sport.</b>
18	Guarantees.	\$3,190,791	Include amounts paid to visiting participating institutions.
19	Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities.	(b) (4)	Include gross salaries, bonuses and benefits provided to head and assistant coaches, which includes all gross wages, benefits and bonuses attributable to coaching that would be reportable on university and related entities (e.g., foundations, booster clubs) W-2 and 1099 forms (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, supplemental retirement allowance, compensation from camps, radio income, television income, tuition remission, earned deferred compensation benefits). Place any payment made to previous coaches to satisfy a contractual agreement for coaching in Category 23 (Severance Payments).
20	Coaching Other Compensation and Benefits Paid by a Third Party.	\$0	Include all compensation paid to the coaching staff by a third party and contractually guaranteed by the institution, but not included on the institution's W-2 (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, compensation from camps, radio income, television income, shoe and apparel income). Expense Categories 20 and 22 combined should equal Revenue Category 5 (Compensation and Benefits Provided by a Third Party).

ID	Item	Amount	Definition
21	Support Staff/ Administrative Salaries, Benefits and Bonuses Paid by the University and Related Entities.	(b) (4)	Include gross salaries, bonuses and benefits paid to administrative staff (i.e., football secretary, sport-specific trainer) that would be reportable on university and related entities (e.g., foundations, booster clubs) W-2 and 1099 forms (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, supplemental retirement allowance, compensation from camps, radio income, television income, tuition remission, earned deferred compensation benefits). Staff members responsible for the gender-specific athletics department, but not a specific sport (i.e., director of men's athletics), will have their compensation figures reported as Expenses Not Related to Specific Teams fields. Athletics department staff members who assist both men's and women's teams (sports information director, academic advisor) will be reported as Not Allocated by Gender column.
22	Support Staff/ Administrative Other Compensation and Benefits Paid by a Third Party.	\$0	Include all compensation paid to the support staff by a third party and contractually guaranteed by the institution, but not included on the institution's W-2 (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, compensation from camps, radio income, television income, shoe and apparel income). Expense Categories 20 and 22 combined should equal Revenue Category 5 (Compensation and Benefits Provided by a Third Party).
23	Severance Payments.	\$20,825	Include severance payments and applicable benefits recognized for past coaching and administrative personnel.
24	Recruiting.	\$727,534	Include transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.
25	Team Travel	\$2,667,488	Include air and ground travel, lodging, meals and incidentals for competition related to preseason, regular season and postseason. Amounts incurred for food and lodging for housing the team before a home game also should be included. Include value of use of the institution's own vehicles or airplanes as well as in-kind value of donor-provided transportation.
26	Equipment, Uniforms and Supplies.	\$1,116,785	Include items that are provided to the teams only. Equipment amounts are those expended from current or operating funds.
27	Game Expenses.	\$971,589	Include game-day expenses other than travel that are necessary for intercollegiate athletics competition, including officials, security, event staff, ambulance and such.

ID	Item	Amount	Definition
28	Fund Raising, Marketing and Promotion.	\$1,693,992	Include costs associated with fund raising, marketing and promotion for media guides, brochures, recruiting publications and such.
29	Sports Camp Expenses.	\$1,629,791	Include all expenses paid by the athletics department, including non-athletics personnel salaries and benefits, from hosting sports camps and clinics. Athletics personnel salaries and benefits should be reported in Categories 19, 20, 21 or 22.
30	Direct Facilities, Maintenance, and Rental.	\$4,335,173	Include direct facilities costs charged to intercollegiate athletics, including building and grounds maintenance, utilities, rental fees, operating leases, equipment repair and maintenance, and debt service.
31	Spirit Groups	\$0	Include support for spirit groups including bands, cheerleaders, mascots, dancers, etc.
32	Indirect Facilities and Administrative Support.	\$0	Include value of facilities and services provided by the institution not charged to athletics. This support may include an allocation for institutional administrative cost, facilities and maintenance, grounds and field maintenance, security, risk management, utilities, depreciation and debt service. If your institution does not currently track indirect institutional support, consult your business office for a reasonable allocation. If counted here, include offsetting amount equal in value in Revenue in Category 8 (Indirect Facilities and Administrative Support).
33	Medical Expenses and Medical Insurance	\$0	Include medical expenses and medical insurance premiums for student-athletes.
34	Memberships and Dues.	\$84,435	Include memberships, conference and association dues.
35	Other Operating Expenses.	\$3,613,401	Other operating expenses include printing and duplicating, subscriptions, business insurance, telephone, postage, operating and equipment leases, non-team travel and any other operating expense not reported elsewhere. Do not include indirect administration overhead provided by the university (use Category 32) or salaries and benefits (use Categories 19 or 21). Attempt to allocate all expenses to Categories 17 through 34 before using this category. As a guide, please limit this category to 10% of total operating expenses. If the number is greater than 10%, please provide the top three categories and amounts in the comments section below.
36	Total Operating Expenses.	\$37,477,029	Add Columns 17-35

### Revenue/Expense Details

- 1 Ticket Sales. \$5,005,326 Include revenue received for sales of admissions to athletics events. Include ticket sales to the public, faculty and students, and money received for shipping and handling of tickets. Do not include ticket sales for conference and national tournaments that are pass-through transactions. Report amounts in excess of a ticket's face value paid by ticket purchasers (for example, to obtain preferential seating) in Category 4 (Contributions).

Revenues by Source	Men's Teams Only Ticket Sales.	Women's Teams Only Ticket Sales.	Not Allocated by Gender Ticket Sales.
Baseball			
Basketball	68,223	35,092	
Football	4,548,144		
Golf			
Gymnastics			
Lacrosse	82,897	1,851	
Rifle			
Rowing			
Soccer	6,575	5,056	
Swimming and Diving	17,368		
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling	5,644		
Others			
Subtotal All Teams	4,728,851	41,999	0
Revenue Not Related to Specific Teams			234,476
Total Revenue	4,728,851	41,999	234,476



2 Student Fees \$641,592 Include student fees assessed and restricted for support of intercollegiate athletics.

Revenues by Source	Men's Teams Only Student Fees	Women's Teams Only Student Fees	Not Allocated by Gender Student Fees
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			641,592
Total Revenue	0	0	641,592

3 Guarantees. \$7,615,402 Include revenue received from participation in away games.

Revenues by Source	Men's Teams Only Guarantees.	Women's Teams Only Guarantees.	Not Allocated by Gender Guarantees.
Baseball			
Basketball	45,000	2,000	
Football	7,522,902		
Golf			
Gymnastics			
Lacrosse	40,000		
Rifle			
Rowing			
Soccer	1,500		
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling	3,000		
Others	1,000		
Subtotal All Teams	7,613,402	2,000	0
Revenue Not Related to Specific Teams			
Total Revenue	7,613,402	2,000	0

4 Contributions. \$6,918,435 Include amounts received directly from individuals, corporations, associations, foundations, clubs or other organizations that are designated, restricted or unrestricted by the donor for the operation of the athletics program. Report amounts paid in excess of a ticket's value. Contributions shall include cash, marketable securities and in-kind contributions. In-kind contributions may include dealer-provided automobiles (market value of the use of a car), apparel and soft-drink products for use by staff and teams. Do not report pledges until funds are allocated. Report gifts and merchandise from corporate sponsorship agreements in Category 12 (Royalties, Licensing, Advertisement and Sponsorship).

Revenues by Source	Men's Teams Only Contributions.	Women's Teams Only Contributions.	Not Allocated by Gender Contributions.
Baseball	64,692		
Basketball	68,080	57,995	
Football	884,724		
Golf	53,981		
Gymnastics	2,700		
Lacrosse	184,336	87,237	
Rifle			507
Rowing		18,030	
Soccer	34,832	21,021	
Swimming and Diving	26,170	12,879	
Tennis	26,809	10,771	
Track and Field, X-Country	81,223	40,134	
Volleyball		5,124	
Water Polo	47,876		
Wrestling	64,172		
Others	119,172		
Subtotal All Teams	1,658,767	253,191	507
Revenue Not Related to Specific Teams			5,005,970
Total Revenue	1,658,767	253,191	5,006,477

5 Compensation and Benefits Provided by a Third Party. \$0 Include all amounts provided by a third party and contractually guaranteed by the institution, but not included on the institution's W-2 (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, compensation from camps, radio income, television income, and shoe and apparel income). This should equal Expense Categories 20 and 22 combined.

Revenues by Source	Men's Teams Only Compensation and Benefits Provided by a Third Party.	Women's Teams Only Compensation and Benefits Provided by a Third Party.	Not Allocated by Gender Compensation and Benefits Provided by a Third Party.
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X- Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

- 6 Direct State or Other Government Support. \$0 Include state, municipal, federal and other government appropriations made in support of the operations of intercollegiate athletics. This amount includes funding specifically earmarked to the athletics department by government agencies for which the institution has no discretion to reallocate. Any state or other government support appropriated to the university, for which the university determines the dollar allocation to the athletics department shall be reported in Direct Institutional Support (item 7).

Revenues by Source	Men's Teams Only Direct State or Other Government Support.	Women's Teams Only Direct State or Other Government Support.	Not Allocated by Gender Direct State or Other Government Support.
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

7 Direct Institutional Support. \$2,517,722 Include value of institutional resources for the current operations of intercollegiate athletics, as well as all unrestricted funds allocated to the athletics department by the university (e.g., state funds, tuition, tuition waivers and transfers). Also include Federal Work Study support for student workers employed by athletics.

Revenues by Source	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
	Direct Institutional Support.	Direct Institutional Support.	Direct Institutional Support.
Baseball	13,126		
Basketball		7,519	
Football			
Golf	4,733		
Gymnastics	7,380		
Lacrosse	11,136	9,817	
Rifle			9,950
Rowing		3,294	
Soccer	15,110	14,408	
Swimming and Diving	9,577	8,419	
Tennis	10,944	17,629	
Track and Field, X-Country	19,470	21,848	
Volleyball		4,820	
Water Polo	5,328		
Wrestling	9,951		
Others			
Subtotal All Teams	106,755	87,754	9,950
Revenue Not Related to Specific Teams	21,338		2,291,925
Total Revenue	128,093	87,754	2,301,875

8 Indirect Facilities and Administrative Support. \$0 Include value of facilities and services provided by the institution not charged to athletics. This support may include an allocation for institutional administrative cost, facilities and maintenance, grounds and field maintenance, security, risk management, utilities, depreciation and debt service. If your institution does not currently track indirect institutional support, consult your business office for a reasonable allocation. If counted here, include offsetting expenditure equal in value in Expense Category 32 (Indirect Facilities and Administrative Support).

Revenues by Source	Men's Teams Only Indirect Facilities and Administrative Support.	Women's Teams Only Indirect Facilities and Administrative Support.	Not Allocated by Gender Indirect Facilities and Administrative Support.
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X- Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

9 NCAA/Conference Distributions including all tournament revenues. \$432,638 Include revenue received from participation in bowl games, tournaments and all NCAA distributions. This category includes amounts received for direct participation or through a sharing arrangement with an athletics conference, including shares of conference television agreements. If known by sport, report as such. Include any payments received from the NCAA for hosting a championship (permissible to include in Revenue Not Related to Specific Teams).

Revenues by Source	Men's Teams Only NCAA/Conference Distributions including all tournament revenues.	Women's Teams Only NCAA/Conference Distributions including all tournament revenues.	Not Allocated by Gender NCAA/Conference Distributions including all tournament revenues.
Baseball			
Basketball	16,871	3,479	
Football			
Golf			
Gymnastics	1,872		
Lacrosse	15,475	15,163	
Rifle			2,850
Rowing			
Soccer			
Swimming and Diving	1,252	2,513	
Tennis			
Track and Field, X- Country			
Volleyball			
Water Polo			
Wrestling	4,519		
Others			
Subtotal All Teams	39,989	21,155	2,850
Revenue Not Related to Specific Teams			368,644
Total Revenue	39,989	21,155	371,494



10 Broadcast, Television, Radio, and Internet Rights. \$2,150,000 Include institutional revenue received directly for radio and television broadcasts, Internet and e-commerce rights received through institution-negotiated contracts.

Revenues by Source	Men's Teams Only Broadcast, Television, Radio, and Internet Rights.	Women's Teams Only Broadcast, Television, Radio, and Internet Rights.	Not Allocated by Gender Broadcast, Television, Radio, and Internet Rights.
Baseball			
Basketball			
Football	2,150,000		
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	2,150,000	0	0
Revenue Not Related to Specific Teams			
Total Revenue	2,150,000	0	0

11 Program Sales, \$1,565,780 Include revenue of game programs, novelties, food or other Concessions, Novelty Sales, and Parking. concessions, and parking revenues. Revenue from sales of game program advertising is to be included in Revenue Category 12 (Royalties, Licensing, Advertisements and Sponsorships).

Revenues by Source	Men's Teams Only Program Sales, Concessions, Novelty Sales, and Parking.	Women's Teams Only Program Sales, Concessions, Novelty Sales, and Parking.	Not Allocated by Gender Program Sales, Concessions, Novelty Sales, and Parking.
Baseball	1,574		
Basketball	4,401	1,205	
Football	578,380		
Golf			
Gymnastics			
Lacrosse	8,065	837	
Rifle			
Rowing			
Soccer	259	346	
Swimming and Diving	516		
Tennis			
Track and Field, X-Country	11		
Volleyball		45	
Water Polo	62		
Wrestling	498		
Others			
Subtotal All Teams	593,766	2,433	0
Revenue Not Related to Specific Teams			969,581
Total Revenue	593,766	2,433	969,581

12 Royalties, Licensing, Advertisements and Sponsorships. \$4,666,186 Include all revenue from corporate sponsorships, licensing, sales of advertisements, trademarks and royalties. An allocation will be necessary to distinguish revenues generated by athletics versus the university if payments are combined. Include the value of in-kind products and services provided as part of the sponsorship (e.g., equipment, apparel, soft drinks, water and isotonic products).

Revenues by Source	Men's Teams Only Royalties, Licensing, Advertisements and Sponsorships.	Women's Teams Only Royalties, Licensing, Advertisements and Sponsorships.	Not Allocated by Gender Royalties, Licensing, Advertisements and Sponsorships.
Baseball			
Basketball	223,345		
Football	3,916,150		
Golf			
Gymnastics			
Lacrosse	446,691		
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X- Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	4,586,186	0	0
Revenue Not Related to Specific Teams			80,000
Total Revenue	4,586,186	0	80,000

13 Sports Camp Revenues. \$3,600,237 Include amounts received by the athletics department for sports-camps and clinics.

Revenues by Source	Men's Teams Only Sports Camp Revenues.	Women's Teams Only Sports Camp Revenues.	Not Allocated by Gender Sports Camp Revenues.
Baseball	218,690		
Basketball	85,355	36,257	
Football	149,550		
Golf			
Gymnastics			
Lacrosse	1,033,074	183,545	
Rifle			
Rowing		221,388	
Soccer	228,937	197,116	
Swimming and Diving	141,990		
Tennis	69,749	14,600	
Track and Field, X-Country	18,605	46,460	
Volleyball		223,650	
Water Polo	196,899		
Wrestling	286,141		
Others	248,231		
Subtotal All Teams	2,677,221	923,016	0
Revenue Not Related to Specific Teams			
Total Revenue	2,677,221	923,016	0

14 Endowment and Investment Income. \$1,622,122 Include endowment spending policy distribution and other investment income in support of the athletics department. These categories include only restricted investment and endowment income for the operations of intercollegiate athletics; institutional allocations of income from unrestricted endowments qualify as "Direct Institutional Support".

Revenues by Source	Men's Teams Only Endowment and Investment Income.	Women's Teams Only Endowment and Investment Income.	Not Allocated by Gender Endowment and Investment Income.
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X- Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			1,622,122
Total Revenue	0	0	1,622,122

15 Other. \$1,320,760 As a guide, please limit this to no more than 5% of total revenues and attempt to reclassify amounts greater than 5% to the appropriate category(ies) above to bring the category to less than 5% of the total revenue. If the number is greater than 5%, please provide the top three categories and amounts in the comments section below.

Revenues by Source	Men's Teams Only Other.	Women's Teams Only Other.	Not Allocated by Gender Other.
Baseball	870		
Basketball			
Football	84,269		
Golf	12,475		
Gymnastics			
Lacrosse		3,150	
Rifle			
Rowing			
Soccer		185	
Swimming and Diving			
Tennis	1,500	700	
Track and Field, X-Country	2,850	600	
Volleyball			
Water Polo	12,426		
Wrestling	3,975		
Others			
Subtotal All Teams	118,365	4,635	0
Revenue Not Related to Specific Teams			1,197,760
Total Revenue	118,365	4,635	1,197,760

16 Subtotal Operating Revenue. \$38,056,200 Add Columns 1-15.

Revenues by Source	Men's Teams Only Subtotal Operating Revenue.	Women's Teams Only Subtotal Operating Revenue.	Not Allocated by Gender Subtotal Operating Revenue.
Baseball	298,952		
Basketball	511,275	143,547	
Football	19,834,119		
Golf	71,189		
Gymnastics	11,952		
Lacrosse	1,821,674	301,600	
Rifle			13,307
Rowing		242,712	
Soccer	287,213	238,132	
Swimming and Diving	196,873	23,811	
Tennis	109,002	43,700	
Track and Field, X-Country	122,159	109,042	
Volleyball		233,639	
Water Polo	262,591		
Wrestling	377,900		
Others	368,403		
Subtotal All Teams	24,273,302	1,336,183	13,307
Revenue Not Related to Specific Teams	21,338		12,412,070
Total Revenue	24,294,640	1,336,183	12,425,377

17	Athletic Student Aid.	<i>Total Dollar Amount</i>	\$0	Include the total amount of athletically related student aid awarded, including summer school and tuition discounts and waivers (including aid given to student-athletes who have exhausted their eligibility or who are inactive due to medical reasons). Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. <b>It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non-zero entries for Equivalencies, Number of Students, and Dollars (all 3 required) for at least one sport.</b>
		<i>Total Equivalencies Awarded</i>	0	
		<i>Total Students Receiving Aid</i>	0	

## Male Athlete Scholarships

Sport	Equivalencies Awarded in 2009-2010	Number of Students Receiving Athletic Aid	Total Dollar Amount
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Lacrosse			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Water Polo			
Wrestling			
Others			
Expenses Not Related to Specific Teams			
Totals	0	0	0

## Female Athlete Scholarships



<b>Sport</b>	<b>Equivalencies Awarded in 2009-2010</b>	<b>Number of Students Receiving Athletic Aid</b>	<b>Total Dollar Amount</b>
Basketball			
Lacrosse			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Expenses Not Related to Specific Teams			
Totals	0	0	0

## Not Allocated by Gender Scholarships

<b>Sport</b>	<b>Equivalencies Awarded in 2009-2010</b>	<b>Number of Students Receiving Athletic Aid</b>	<b>Total Dollar Amount</b>
Rifle			
Others			
Expenses Not Related to Specific Teams			
Totals	0	0	0

18 Guarantees. \$3,190,791 Include amounts paid to visiting participating institutions.

Expenses by Object of Expenditure	Men's Teams Only Guarantees.	Women's Teams Only Guarantees.	Not Allocated by Gender Guarantees.
Baseball			
Basketball			
Football	3,181,259		
Golf			
Gymnastics			
Lacrosse	3,000	3,000	
Rifle			
Rowing			
Soccer		3,000	
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling			
Others	532		
Subtotal All Teams	3,184,791	6,000	0
Expenses Not Related to Specific Teams			
Total Expenses	3,184,791	6,000	0

- 19 Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities. (b) (4) Include gross salaries, bonuses and benefits provided to head and assistant coaches, which includes all gross wages, benefits and bonuses attributable to coaching that would be reportable on university and related entities (e.g., foundations, booster clubs) W-2 and 1099 forms (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, supplemental retirement allowance, compensation from camps, radio income, television income, tuition remission, earned deferred compensation benefits). Place any payment made to previous coaches to satisfy a contractual agreement for coaching in Category 23 (Severance Payments).
- 20 Coaching Other Compensation and Benefits Paid by a Third Party. \$0 Include all compensation paid to the coaching staff by a third party and contractually guaranteed by the institution, but not included on the institution's W-2 (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, compensation from camps, radio income, television income, shoe and apparel income). Expense Categories 20 and 22 combined should equal Revenue Category 5 (Compensation and Benefits Provided by a Third Party).

## Men's Teams Coaching Expenses

Sport	Men's Teams Head Coaches				Men's Teams Assistant Coaches			
	Number of Positions	FTE	Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities.	Coaching Other Compensation and Benefits Paid by a Third Party.	Number of Positions	FTE	Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities.	Coaching Other Compensation and Benefits Paid by a Third Party.
Baseball	1	1	(b) (4)		2	1	(b) (4)	
Basketball	1	1			5	4		
Football	1	1			12	10		
Golf	1	0.5			1	0		
Gymnastics	1	0.67			1	1		
Lacrosse	1	0.67			3	2		
Rifle	1	0.4			1	0		
Soccer	1	1			2	1		
Swimming and Diving	2	1.01			2	0		
Tennis	1	0.67			2	1		

Sport	Men's Teams Head Coaches				Men's Teams Assistant Coaches			
	Number of Positions	FTE	Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities.	Coaching Other Compensation and Benefits Paid by a Third Party.	Number of Positions	FTE	Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities.	Coaching Other Compensation and Benefits Paid by a Third Party.
Track and Field, X-Country	2	1.67	(b) (4)		2	1	(b) (4)	
Water Polo	1	0.67			2	1		
Wrestling	1	1			2	1.67		
Others	6	2.67			7	4		
Subtotal All Teams	21	13.93			0	44	27.67	0
Expenses Not Related to Specific Teams								
Total Expenses					0			0

## Women's Teams Coaching Expenses

Sport	Women's Teams Head Coaches				Women's Teams Assistant Coaches			
	Number of Positions	FTE	Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities.	Coaching Other Compensation and Benefits Paid by a Third Party.	Number of Positions	FTE	Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities.	Coaching Other Compensation and Benefits Paid by a Third Party.
Basketball	1	1	(b) (4)		4	4	(b) (4)	
Lacrosse	1	1			3	2		
Rifle	1	0.4						
Rowing	1	1			5	1		
Soccer	1	1			1	1		
Swimming and Diving	1.33	1			2	0		
Tennis	1	1			1	1		

Sport	Women's Teams Head Coaches					Women's Teams Assistant Coaches				
	Number of Positions	FTE	Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities.	Coaching Compensation and Benefits Paid by a Third Party.	Other Benefits	Number of Positions	FTE	Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities.	Coaching Compensation and Benefits Paid by a Third Party.	Other Benefits
Track and Field, X-Country	2	1.34	(b) (4)			2	0.67	(b) (4)		
Volleyball	1	0.67				2	0.5			
Others	2	0.5				4	1			
Subtotal All Teams	12.33	8.91		0	24	11.17				0
Expenses Not Related to Specific Teams										
Total Expenses				0						0

21 Support Staff/ Administrative Salaries, Benefits and Bonuses Paid by the University and Related Entities.	(b) (4)	Include gross salaries, bonuses and benefits paid to administrative staff (i.e., football secretary, sport-specific trainer) that would be reportable on university and related entities (e.g., foundations, booster clubs) W-2 and 1099 forms (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, supplemental retirement allowance, compensation from camps, radio income, television income, tuition remission, earned deferred compensation benefits). Staff members responsible for the gender-specific athletics department, but not a specific sport (i.e., director of men's athletics), will have their compensation figures reported as Expenses Not Related to Specific Teams fields. Athletics department staff members who assist both men's and women's teams (sports information director, academic advisor) will be reported as Not Allocated by Gender column.
22 Support Staff/ Administrative Other Compensation and Benefits Paid by a Third Party.	\$0	Include all compensation paid to the support staff by a third party and contractually guaranteed by the institution, but not included on the institution's W-2 (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, compensation from camps, radio income, television income, shoe and apparel income). Expense Categories 20 and 22 combined should equal Revenue Category 5 (Compensation and Benefits Provided by a Third Party).

Expenses by Object of Expenditure	Men's Teams Only		Women's Teams Only		Not Allocated by Gender	
	Support Staff/ Administrative Salaries, Benefits and Bonuses Paid by the University and Related Entities.	Support Staff/ Administrative Other Compensation and Benefits Paid by a Third Party.	Support Staff/ Administrative Salaries, Benefits and Bonuses Paid by the University and Related Entities.	Support Staff/ Administrative Other Compensation and Benefits Paid by a Third Party.	Support Staff/ Administrative Salaries, Benefits and Bonuses Paid by the University and Related Entities.	Support Staff/ Administrative Other Compensation and Benefits Paid by a Third Party.
Baseball	(b) (4)		(b) (4)			
Basketball						
Football						
Golf						
Gymnastics						
Lacrosse						
Rifle						
Rowing						
Soccer	(b) (4)					

Expenses by Object of Expenditure	Men's Teams Only		Women's Teams Only		Not Allocated by Gender	
	Support Staff/ Administrative	Support Staff/ Administrative	Support Staff/ Administrative	Support Staff/ Administrative	Support Staff/ Administrative	Support Staff/ Administrative
	Salaries, Benefits and Bonuses Paid by the University and Related Entities.	Other Compensation and Benefits Paid by a Third Party.	Salaries, Benefits and Bonuses Paid by the University and Related Entities.	Other Compensation and Benefits Paid by a Third Party.	Salaries, Benefits and Bonuses Paid by the University and Related Entities.	Other Compensation and Benefits Paid by a Third Party.
Swimming and Diving	(b) (4)		(b) (4)		(b) (4)	
Tennis						
Track and Field, X- Country						
Volleyball						
Water Polo						
Wrestling						
Others						
Subtotal All Teams		0			0	0
Expenses Not Related to Specific Teams						
Total Expenses		0			0	0

23 Severance Payments. \$20,825 Include severance payments and applicable benefits recognized for past coaching and administrative personnel.

Expenses by Object of Expenditure	Men's Teams Only Severance Payments.	Women's Teams Only Severance Payments.	Not Allocated by Gender Severance Payments.
Baseball			
Basketball	20,825		
Football			
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	20,825	0	0
Expenses Not Related to Specific Teams			
Total Expenses	20,825	0	0



24 Recruiting. \$727,534 Include transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.

Expenses by Object of Expenditure	Men's Teams Only Recruiting.	Women's Teams Only Recruiting.	Not Allocated by Gender Recruiting.
Baseball	34,139		
Basketball	79,581	68,270	
Football	335,020		
Golf	2,485		
Gymnastics	3,079		
Lacrosse	32,196	13,913	
Rifle			1,318
Rowing		1,354	
Soccer	9,886	12,907	
Swimming and Diving	16,157	17,278	
Tennis	8,516	22,946	
Track and Field, X-Country	3,202	11,579	
Volleyball		8,869	
Water Polo	8,987		
Wrestling	26,996		
Others	8,113		
Subtotal All Teams	568,357	157,116	1,318
Expenses Not Related to Specific Teams			743
Total Expenses	568,357	157,116	2,061

25 Team \$2,667,488 Include air and ground travel, lodging, meals and incidentals for competition related to  
 Trave preseason, regular season and postseason. Amounts incurred for food and lodging for  
 1 housing the team before a home game also should be included. Include value of use of  
 the institution's own vehicles or airplanes as well as in-kind value of donor-provided  
 transportation.

Expenses by Object of Expenditure	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
	Team Travel	Team Travel	Team Travel
Baseball	27,017		
Basketball	86,848	91,292	
Football	1,544,818		
Golf	20,128		
Gymnastics	21,557		
Lacrosse	66,392	29,044	
Rifle			11,354
Rowing		28,378	
Soccer	20,851	33,040	
Swimming and Diving	32,732	19,000	
Tennis	10,395	15,686	
Track and Field, X-Country	66,882	51,802	
Volleyball		20,484	
Water Polo	73,933		
Wrestling	70,332		
Others	139,523		
Subtotal All Teams	2,181,408	288,726	11,354
Expenses Not Related to Specific Teams			186,000
Total Expenses	2,181,408	288,726	197,354

26 Equipment, Uniforms and Supplies. \$1,116,785 Include items that are provided to the teams only. Equipment amounts are those expended from current or operating funds.

Expenses by Object of Expenditure	Men's Teams Only Equipment, Uniforms and Supplies.	Women's Teams Only Equipment, Uniforms and Supplies.	Not Allocated by Gender Equipment, Uniforms and Supplies.
Baseball	44,126		
Basketball	29,737	26,021	
Football	349,301		
Golf	10,733		
Gymnastics	7,380		
Lacrosse	167,139	55,817	
Rifle			9,950
Rowing			
Soccer	26,610	25,910	
Swimming and Diving	23,822	20,789	
Tennis	16,354	17,629	
Track and Field, X-Country	29,882	31,848	
Volleyball		8,871	
Water Polo	5,328		
Wrestling	15,951		
Others	47,480		
Subtotal All Teams	773,843	186,885	9,950
Expenses Not Related to Specific Teams			146,107
Total Expenses	773,843	186,885	156,057

27 Game Expenses. \$971,589 Include game-day expenses other than travel that are necessary for intercollegiate athletics competition, including officials, security, event staff, ambulance and such.

Expenses by Object of Expenditure	Men's Teams Only Game Expenses.	Women's Teams Only Game Expenses.	Not Allocated by Gender Game Expenses.
Baseball	20,845		
Basketball	59,591	56,548	
Football	492,904		
Golf	5,024		
Gymnastics	5,989		
Lacrosse	66,487	31,470	
Rifle			
Rowing			
Soccer	10,049	17,840	
Swimming and Diving	13,433	4,922	
Tennis	7,041	2,935	
Track and Field, X-Country	13,784	13,556	
Volleyball		4,930	
Water Polo	12,231		
Wrestling	19,558		
Others	4,115		
Subtotal All Teams	731,051	132,201	0
Expenses Not Related to Specific Teams			108,337
Total Expenses	731,051	132,201	108,337

28 Fund Raising, Marketing and Promotion. \$1,693,992 Include costs associated with fund raising, marketing and promotion for media guides, brochures, recruiting publications and such.

Expenses by Object of Expenditure	Men's Teams Only Fund Raising, Marketing and Promotion.	Women's Teams Only Fund Raising, Marketing and Promotion.	Not Allocated by Gender Fund Raising, Marketing and Promotion.
Baseball			
Basketball	78,570		
Football	1,458,282		
Golf			
Gymnastics			
Lacrosse	157,140		
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X- Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	1,693,992	0	0
Expenses Not Related to Specific Teams			
Total Expenses	1,693,992	0	0

29 Sports Camp Expenses. \$1,629,791 Include all expenses paid by the athletics department, including non-athletics personnel salaries and benefits, from hosting sports camps and clinics. Athletics personnel salaries and benefits should be reported in Categories 19, 20, 21 or 22.

Expenses by Object of Expenditure	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
	Sports Camp Expenses.	Sports Camp Expenses.	Sports Camp Expenses.
Baseball	56,148		
Basketball	44,509	16,461	
Football	59,201		
Golf			
Gymnastics			
Lacrosse	437,521	104,089	
Rifle			
Rowing		115,389	
Soccer	108,174	70,666	
Swimming and Diving	59,633	12,120	
Tennis	28,646	6,711	
Track and Field, X-Country	7,461	24,831	
Volleyball		96,318	
Water Polo	107,655		
Wrestling	144,857		
Others	93,164		
Subtotal All Teams	1,146,969	446,585	0
Expenses Not Related to Specific Teams			36,237
Total Expenses	1,146,969	446,585	36,237

30 Direct Facilities, \$4,335,173 Include direct facilities costs charged to intercollegiate athletics, Maintenance, and including building and grounds maintenance, utilities, rental fees, Rental. operating leases, equipment repair and maintenance, and debt service.

<b>Expenses by Object of Expenditure</b>	<b>Men's Teams Only Direct Facilities, Maintenance, and Rental.</b>	<b>Women's Teams Only Direct Facilities, Maintenance, and Rental.</b>	<b>Not Allocated by Gender Direct Facilities, Maintenance, and Rental.</b>
Baseball			
Basketball			
Football	32,986		
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	32,986	0	0
Expenses Not Related to Specific Teams			4,302,187
Total Expenses	32,986	0	4,302,187

31 Spirit Groups \$0 Include support for spirit groups including bands, cheerleaders, mascots, dancers, etc.

Expenses by Object of Expenditure	Men's Teams Only Spirit Groups	Women's Teams Only Spirit Groups	Not Allocated by Gender Spirit Groups
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			
Total Expenses	0	0	0



32 Indirect Facilities and Administrative Support. \$0 Include value of facilities and services provided by the institution not charged to athletics. This support may include an allocation for institutional administrative cost, facilities and maintenance, grounds and field maintenance, security, risk management, utilities, depreciation and debt service. If your institution does not currently track indirect institutional support, consult your business office for a reasonable allocation. If counted here, include offsetting amount equal in value in Revenue in Category 8 (Indirect Facilities and Administrative Support).

Expenses by Object of Expenditure	Men's Teams Only Indirect Facilities and Administrative Support.	Women's Teams Only Indirect Facilities and Administrative Support.	Not Allocated by Gender Indirect Facilities and Administrative Support.
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X- Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			
Total Expenses	0	0	0

## 33 Medical Expenses and Medical Insurance

\$0 Include medical expenses and medical insurance premiums for student-athletes.

Expenses by Object of Expenditure	Men's Teams Only Medical Expenses and Medical Insurance	Women's Teams Only Medical Expenses and Medical Insurance	Not Allocated by Gender Medical Expenses and Medical Insurance
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			
Total Expenses	0	0	0

34 Memberships and Dues. \$84,435 Include memberships, conference and association dues.

Expenses by Object of Expenditure	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
	Memberships and Dues.	Memberships and Dues.	Memberships and Dues.
Baseball	99		
Basketball	1,325	4,261	
Football	900		
Golf	475		
Gymnastics	864		
Lacrosse		575	
Rifle			464
Rowing		1,779	
Soccer	375	565	
Swimming and Diving	3,662	446	
Tennis	888	788	
Track and Field, X-Country	345	30	
Volleyball		590	
Water Polo	4,366		
Wrestling	974		
Others	4,275		
Subtotal All Teams	18,548	9,034	464
Expenses Not Related to Specific Teams			56,389
Total Expenses	18,548	9,034	56,853

35 Other Operating Expenses. \$3,613,401 Other operating expenses include printing and duplicating, subscriptions, business insurance, telephone, postage, operating and equipment leases, non-team travel and any other operating expense not reported elsewhere. Do not include indirect administration overhead provided by the university (use Category 32) or salaries and benefits (use Categories 19 or 21). Attempt to allocate all expenses to Categories 17 through 34 before using this category. As a guide, please limit this category to 10% of total operating expenses. If the number is greater than 10%, please provide the top three categories and amounts in the comments section below.

Expenses by Object of Expenditure	Men's Teams Only Other Operating Expenses.	Women's Teams Only Other Operating Expenses.	Not Allocated by Gender Other Operating Expenses.
Baseball	9,697		
Basketball	67,582	39,310	
Football	481,587		
Golf	48,520		
Gymnastics	514		
Lacrosse	40,327	18,918	
Rifle			538
Rowing		17,103	
Soccer	13,037	2,713	
Swimming and Diving	21,039	4,835	
Tennis	21,109	2,128	
Track and Field, X-Country	21,504	752	
Volleyball		2,533	
Water Polo	15,438		
Wrestling	50,278		
Others	79,541		
Subtotal All Teams	870,173	88,292	538
Expenses Not Related to Specific Teams			2,654,398
Total Expenses	870,173	88,292	2,654,936

36 Total Operating Expenses. \$37,485,620 Add Columns 17-35

Expenses by Object of Expenditure	Men's Teams Only Total Operating Expenses.	Women's Teams Only Total Operating Expenses.	Not Allocated by Gender Total Operating Expenses.
Baseball	556,232		
Basketball	1,237,289	852,173	
Football	12,325,261		
Golf	102,365		
Gymnastics	233,925		
Lacrosse	1,512,078	677,373	
Rifle	46,615	8,591	23,624
Rowing		345,045	
Soccer	485,103	449,020	
Swimming and Diving	401,022	213,685	
Tennis	264,726	217,250	
Track and Field, X-Country	425,142	441,385	
Volleyball		300,476	
Water Polo	418,839		
Wrestling	612,455		
Others	890,931		
Subtotal All Teams	19,511,983	3,504,998	23,624
Expenses Not Related to Specific Teams	0	0	14,445,015
Total Expenses	19,511,983	3,504,998	14,468,639

## Athletics Participation

Table 1,325 Table 1 - - Athletics Participation. A participant is a student-athlete who, as of the day of a  
1 varsity team's first scheduled contest: (a) is listed as a team member; (b) practices with the varsity team and receives coaching from one or more varsity coaches; or (c) receives athletically-related student aid.

Any student who satisfies one or more of the criteria above is a participant, including a student on a team the institution designates or defines as junior varsity, freshman, or novice, or a student who does not play in a scheduled contest, whether for medical reasons or to preserve eligibility (i.e., a redshirt).

Student-athletes who participate in more than one sport should be counted in each sport. The Coed Teams column is marked based on the content of the sports sponsored table (Mixed Sports) in the School Info page. **Male practice players are NOT to be included on the NCAA form as participants in this table, but are now required by the federal EADA.**

Sport	Coed Teams	Number of Participants		Number of Participants		Number of Participants	
		Men's Teams	Women's Teams	Men's Teams	Women's Teams	Men's Teams	Women's Teams
Baseball		35		1			
Basketball		25	16		2		
Cross Country		37	26	31	22	31	17
Football		170		5			
Golf		18		2			
Gymnastics		8					
Lacrosse		67	44	2	3		
Rifle	X	7	4				
Rowing			70				
Soccer		33	27		3		
Swimming and Diving		53	38				
Tennis		16	13				
Track, Indoor			66		61		18
Track, Outdoor			59		57		18
Volleyball			18				
Water Polo		40					
Wrestling		60					

Sport	Number of Participants			Number of Participants Participating on a Second Team		Number of Participants Participating on a Third Team	
	Coed Teams	Men's Teams	Women's Teams	Men's Teams	Women's Teams	Men's Teams	Women's Teams
Others	X	352	23	4		1	
Total Participants		921	404	45	148	32	53
Participant Proportion		69.5%	30.5%				
Unduplicated Count of Participants		893	321				

**Head Coaching Assignments - Men's Teams**

Table 2A

21 Table 2A - - - Head Coaches Assignments Men's Teams

Sport	Head Coaches of Men's Teams							
	Male Coaches - Head Count				Female Coaches - Head Count			
	Full Time	Part Time	Full Time	Part Time	Full Time	Part Time	Full Time	Part Time
	Coaching Duties	Coaching Duties	University Employee	University Employee or Volunteer	Coaching Duties	Coaching Duties	University Employee	University Employee or Volunteer
Baseball	1		1					
Basketball	1		1					
Football	1		1					
Golf		1	1					
Gymnastics		1	1					
Lacrosse		1	1					
Rifle	1			1				
Soccer	1		1					
Swimming and Diving		2	2					
Tennis		1	1					
Track and Field, X-Country	1	1	2					
Water Polo		1	1					
Wrestling	1		1					
Others	1	5	5	1				
Coaching Position Totals	8	13	19	2	0	0	0	0



**Head Coaching Assignments - Women's Teams**

Table 2B

13 Table 2B - - - Head Coaches Assignments Women's Teams

Sport	Head Coaches of Women's Teams							
	Male Coaches - Head Count				Female Coaches - Head Count			
	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer
Basketball					1		1	
Lacrosse					1		1	
Rifle	1			1				
Rowing	1		1					
Soccer					1		1	
Swimming and Diving		2	2					
Tennis	1		1					
Track and Field, X-Country						2	2	
Volleyball		1	1					
Others		2	2					
Coaching Position Totals	3	5	7	1	3	2	5	0

**Assistant Coaching Assignments - Men's Teams**

Table 3A

53 Table 3A - - - Assistant Coaches Assignments Men's Teams

Sport	Assistant Coaches of Men's Teams							
	Male Coaches - Head Count				Female Coaches - Head Count			
	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer
Baseball	1	2	2	1				
Basketball	4	1	5					
Football	10	2	12					
Golf		1		1				
Gymnastics		1	1					
Lacrosse	1	2	3					
Rifle		1		1				
Soccer	1	1	1	1				
Swimming and Diving		2	1	1				
Tennis	1	1	1	1				
Track and Field, X-Country		2	1	1				
Water Polo	1	1	1	1				
Wrestling	1	1	2					
Others	2	13	14	1				
Coaching Position Totals	22	31	44	9	0	0	0	0

**Assistant Coaching Assignments - Women's Teams**

Table 3B

27 Table 3B - - Assistant Coaches Assignments Women's Teams

Sport	Assistant Coaches of Women's Teams							
	Male Coaches - Head Count				Female Coaches - Head Count			
	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer
Basketball					4		4	
Lacrosse					2	1	2	1
Rifle		1		1				
Rowing					1	4	1	4
Soccer	1		1					
Swimming and Diving		1	1			1		1
Tennis					1		1	
Track and Field, X-Country		1	1			1		1
Volleyball						3	1	2
Others		5	4	1				
Coaching Position Totals	1	8	7	2	8	10	9	9

## **Other Reporting Items**

### **Other Data Categories:**

**Revenues:** \$137,431,211

**Institutional Expenses:** \$137,431,211

**Institution's Education and General Expenses:** \$380,402,885

**Average Cost of Full Grant-in-Aid - In-State:** \$0

**Average Cost of Full Grant-in-Aid - Out-of-State:** \$0

**Average Cost of Attendance - In-State:** \$1

**Average Cost of Attendance - Out-of-State:** \$1

## Comments

**Comments:** The Naval Academy utilizes the services of various entities to fulfill coaching positions for the Athletic Department. These would include full-time active duty military and fleet support officers, whose salaries are not included in the calculations for salaries, but are listed under coaches? count. Also, a number of coaches are employed within the Physical Education department as tenure track government employees with salaries reflecting the annual increases based on the number of years spent working for the government. Therefore, the longer the employment the higher the overall salary, based on teaching and coaching skills. Additionally, the NCAA allows the service academies four additional football assistant coaches and on two additional basketball coaches. Other coaches in men?s sports include sprint football, heavy and lightweight crew while offshore sailing, intercollegiate sailing and squash coach both men and women. Swimming coaching numbers include a diving coach. <br/><br/>Offshore and Intercollegiate Sailing are included in both student-athlete participation and coaching numbers. However they receive only one contribution of approximately \$13000 annually which is not reflected in any revenue or expenses categories.

## Operating Expenses

**Note: These values are calculated from data entered earlier in the system.**

Table 4 - \$4,315,418 All expenses an institution incurs attributable to home, away, and neutral-site intercollegiate athletic contests (commonly known as ``game-day expenses"), for (A) Lodging, meals, transportation, uniforms, and equipment for coaches, team members, support staff (including, but not limited to team managers and trainers), and others; and (B) Officials. This is calculated from data entered earlier in the system.

Sport	Operating Expenses		Per Capita Expenses	
	Men's Teams	Women's Teams	Men's Teams	Women's Teams
Baseball	91,988		2,628	
Basketball	176,176	173,861	7,047	10,866
Football	2,387,023		14,041	
Golf	35,885		1,994	
Gymnastics	34,926		4,366	
Lacrosse	300,018	116,331	4,478	2,644
Rifle	13,557	7,747	1,937	1,937
Rowing		28,378		405
Soccer	57,510	76,790	1,743	2,844
Swimming and Diving	69,987	44,711	1,321	1,177
Tennis	33,790	36,250	2,112	2,788
Track and Field, X-Country	110,548	97,206	2,988	644
Volleyball		34,285		1,905
Others	191,118		543	
Water Polo	91,492		2,287	
Wrestling	105,841		1,764	
Total Operating Expense	3,699,859	615,559	4,017	1,524
Percent of Total	85.7%	14.3%		

## Revenues by Sport

**Note: These values are calculated from data entered earlier in the system.**

Table 7 -- You must also include revenues attributable to intercollegiate athletic activities. This means revenues from appearance guarantees and options, an athletic conference, tournament or bowl games, concessions, contributions from alumni and others, institutional support, program advertising and sales, radio and television, royalties, signage and other sponsorships, sports camps, State or other government support, student activity fees, ticket and luxury box sales, and any other revenues attributable to intercollegiate athletic activities. This is calculated from data entered earlier in the system.

Revenues Attributable to Specific Teams	Men's Teams Only Table 7 -- Revenues.	Women's Teams Only Table 7 -- Revenues.	Not Allocated by Gender Table 7 -- Revenues.	Total Table 7 -- Revenues.
Baseball				0
Basketball				0
Football				0
Golf				0
Gymnastics				0
Lacrosse				0
Rifle				0
Rowing				0
Soccer				0
Swimming and Diving				0
Tennis				0
Track and Field, X-Country				0
Volleyball				0
Water Polo				0
Wrestling				0
Others				0
Total Revenue excluding football and basketball	0	0	0	0
Total Revenue	0	0	0	0
Revenue Not Related to Specific Teams				0
Grand Total Revenue	0	0	0	0

## Expenses by Sport

**Note: These values are calculated from data entered earlier in the system.**

Table 8 -- \$0 Expenses attributable to intercollegiate athletic activities. These include appearance guarantees and options, athletically related student aid, contract services, equipment, fundraising activities, operating expenses i.e.(game-day expenses), promotional activities, recruiting expenses, salaries and benefits, supplies, travel, and any other expenses attributable to intercollegiate athletic activities. This is calculated from data entered earlier in the system.

Expenses Attributable to Specific Teams	Men's Teams Only Table 8 -- Expenses.	Women's Teams Only Table 8 -- Expenses.	Not Allocated by Gender Table 8 -- Expenses.	Total Table 8 -- Expenses.
Baseball				0
Basketball				0
Football				0
Golf				0
Gymnastics				0
Lacrosse				0
Rifle				0
Rowing				0
Soccer				0
Swimming and Diving				0
Tennis				0
Track and Field, X-Country				0
Volleyball				0
Water Polo				0
Wrestling				0
Others				0
Total Expenses excluding football and basketball	0	0	0	0
Total Expenses	0	0	0	0
Expenses Not Related to Specific Teams				0
Grand Total Expenses	0	0	0	0



## Miscellaneous Information

**Note: These values are calculated from data entered earlier in the system.**

**Athletically Related Student Aid** Include the total amount of athletically related student aid awarded, including summer school and tuition discounts and waivers (including aid given to student-athletes who have exhausted their eligibility or who are inactive due to medical reasons). Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. **It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non-zero entries for Equivalencies, Number of Students, and Dollars (all 3 required) for at least one sport.**

Men's Teams	\$0
Women's Teams	\$0
Total Amount	\$0

**Recruiting Expenditures** Include transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.

Men's Teams	\$568,357
Women's Teams	\$157,116
Total Amount	\$725,473

**Head Coaches Salaries** Include gross salaries, bonuses and benefits provided to head and assistant coaches, which includes all gross wages, benefits and bonuses attributable to coaching that would be reportable on university and related entities (e.g., foundations, booster clubs) W-2 and 1099 forms (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, supplemental retirement allowance, compensation from camps, radio income, television income, tuition remission, earned deferred compensation benefits). Place any payment made to previous coaches to satisfy a contractual agreement for coaching in Category 23 (Severance Payments).

Average Salaries of Head Coaches	Dollars per FTE	FTE's	Dollars per Position	Number of Positions
Men's Teams	\$283,362	13.93	\$187,963	21
Women's Teams	\$144,853	8.91	\$104,674	12.33

Assistant Coaches Salaries Include gross salaries, bonuses and benefits provided to head and assistant coaches, which includes all gross wages, benefits and bonuses attributable to coaching that would be reportable on university and related entities (e.g., foundations, booster clubs) W-2 and 1099 forms (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, supplemental retirement allowance, compensation from camps, radio income, television income, tuition remission, earned deferred compensation benefits). Place any payment made to previous coaches to satisfy a contractual agreement for coaching in Category 23 (Severance Payments).

<b>Average Salaries of Assistant Coaches</b>	<b>Dollars per FTE</b>	<b>FTE's</b>	<b>Dollars per Position</b>	<b>Number of Positions</b>
Men's Teams	\$135,721	27.67	\$85,350	44
Women's Teams	\$78,955	11.17	\$36,747	24

**Statement of Revenues and Expenses**  
**For the year ended June 30, 2010 (UNAUDITED)**

ID	Item	Football	Men's Basketball	Women's Basketball	Other Sports	Non-Program Specific	Total
<i>Revenues</i>							
1	Ticket Sales.	\$4,548,144	\$68,223	\$35,092	\$119,391	\$234,476	\$5,005,326
2	Student Fees	\$0	\$0	\$0	\$0	\$641,592	\$641,592
3	Guarantees.	\$7,522,902	\$45,000	\$2,000	\$45,500	\$0	\$7,615,402
4	Contributions.	\$884,724	\$68,080	\$57,995	\$901,666	\$5,005,970	\$6,918,435
5	Compensation and Benefits Provided by a Third Party.	\$0	\$0	\$0	\$0	\$0	\$0
6	Direct State or Other Government Support.	\$0	\$0	\$0	\$0	\$0	\$0
7	Direct Institutional Support.	\$0	\$0	\$7,519	\$196,940	\$2,313,263	\$2,517,722
8	Indirect Facilities and Administrative Support.	\$0	\$0	\$0	\$0	\$0	\$0
9	NCAA/Conference Distributions including all tournament revenues.	\$0	\$16,871	\$3,479	\$43,644	\$368,644	\$432,638
10	Broadcast, Television, Radio, and Internet Rights.	\$2,150,000	\$0	\$0	\$0	\$0	\$2,150,000
11	Program Sales, Concessions, Novelty Sales, and Parking.	\$578,380	\$4,401	\$1,205	\$12,213	\$969,581	\$1,565,780
12	Royalties, Licensing, Advertisements and Sponsorships.	\$3,916,150	\$223,345	\$0	\$446,691	\$80,000	\$4,666,186
13	Sports Camp Revenues.	\$149,550	\$85,355	\$36,257	\$3,329,075	\$0	\$3,600,237
14	Endowment and Investment Income.	\$0	\$0	\$0	\$0	\$1,622,122	\$1,622,122
15	Other.	\$84,269	\$0	\$0	\$38,731	\$1,197,760	\$1,320,760
16	Subtotal Operating Revenue.	\$19,834,119	\$511,275	\$143,547	\$5,133,851	\$12,433,408	\$38,056,200
<i>Expenses</i>							
17	Athletic Student Aid.	\$0	\$0	\$0	\$0	\$0	\$0
18	Guarantees.	\$3,181,259	\$0	\$0	\$9,532	\$0	\$3,190,791
19	Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities.	(b) (4)					

ID	Item	Football	Men's Basketball	Women's Basketball	Other Sports	Non-Program Specific	Total
20	Coaching Other Compensation and Benefits Paid by a Third Party.	\$0	\$0	\$0	\$0	\$0	\$0
21	Support Staff/Administrative Salaries, Benefits and Bonuses Paid by the University and Related Entities.	(b) (4)					
22	Support Staff/Administrative Other Compensation and Benefits Paid by a Third Party.	\$0	\$0	\$0	\$0	\$0	\$0
23	Severance Payments.	\$0	\$20,825	\$0	\$0	\$0	\$20,825
24	Recruiting.	\$335,020	\$79,581	\$68,270	\$243,920	\$743	\$727,534
25	Team Travel	\$1,544,818	\$86,848	\$91,292	\$758,530	\$186,000	\$2,667,488
26	Equipment, Uniforms and Supplies.	\$349,301	\$29,737	\$26,021	\$565,619	\$146,107	\$1,116,785
27	Game Expenses.	\$492,904	\$59,591	\$56,548	\$254,209	\$108,337	\$971,589
28	Fund Raising, Marketing and Promotion.	\$1,458,282	\$78,570	\$0	\$157,140	\$0	\$1,693,992
29	Sports Camp Expenses.	\$59,201	\$44,509	\$16,461	\$1,473,383	\$36,237	\$1,629,791
30	Direct Facilities, Maintenance, and Rental.	\$32,986	\$0	\$0	\$0	\$4,302,187	\$4,335,173
31	Spirit Groups	\$0	\$0	\$0	\$0	\$0	\$0
32	Indirect Facilities and Administrative Support.	\$0	\$0	\$0	\$0	\$0	\$0
33	Medical Expenses and Medical Insurance	\$0	\$0	\$0	\$0	\$0	\$0
34	Memberships and Dues.	\$900	\$1,325	\$4,261	\$21,560	\$56,389	\$84,435
35	Other Operating Expenses.	\$481,587	\$67,582	\$39,310	\$370,524	\$2,654,398	\$3,613,401
36	Total Operating Expenses.	\$12,325,261	\$1,237,289	\$852,173	\$8,617,291	\$14,445,015	\$37,477,029
	<b>Excess (Deficiencies) of Revenues Over (Under) Expenses</b>	<b>\$7,508,858</b>	<b>-\$726,014</b>	<b>-\$708,626</b>	<b>-\$3,483,440</b>	<b>-\$2,011,607</b>	<b>\$579,171</b>

### Capital Expenditure Survey

1. Does your institution utilize an athletic facility that is not under the direct control of the university (e.g. municipal facility, professional facility)?

☒ Yes. Go to question 2.

☐ No. Go to question 3.

2. If the facility(s) is not under the control of the university, check one or more of the following boxes:

☒ Football Stadium?

☐ Basketball Facility?

☐ Other

3. Current year additions: Additions to facilities during the current reporting period.

a. Football Athletics Facilities

b. Basketball Athletics Facilities

c. Other Athletics Facilities

d. Total Athletics Facilities (a+b+c) \$0

e. Other Institutional Facilities

4. Current year deletions: Deletions of facilities during the current reporting period.

a. Football Athletics Facilities

b. Basketball Athletics Facilities

c. Other Athletics Facilities

d. Total Athletics Facilities (a+b+c) \$0

e. Other Institutional Facilities

5. Total book value of athletically-related and university plant and equipment net of depreciation.

Athletically-Related Property Plant and Equipment balance. \$39,116,457

Institution's Total Property Plant and Equipment balance.\* \$72,000,101

6. Total annual debt service on athletic and university facilities.

Athletically-Related Facilities Annual Debt Service \$32,986

Institution's Annual Debt Service\* \$0

7. Total debt outstanding on athletic and university facilities.

Athletically-Related Outstanding Debt Balance \$189,704

Institution's Total Outstanding Debt Balance\* \$0

#### Surplus/Deficit Allocation and Additional Athletics Financial Information

8. Total Athletics Revenues/Expenses (fields a. - c. are pre-populated based upon data already captured in Rev/Exp category reporting)

a. Total Athletics Revenues \$38,056,200

b. Total Athletics Expenses \$0

c. Surplus(Deficit) \$38,056,200

**How is the deficit funded or surplus allocated? (Enter amount where applicable)**

d. Athletic Reserve (enter negative "-" if deficit indicated in 1.c above) \$579,171

e. Auxillary Reserve (enter negative "-" if deficit indicated in 1.c above)

f. Institutional Reserve (enter negative "-" if deficit indicated in 1.c above)

g. Other (enter negative "-" if deficit indicated in 1.c above)

Comment:

Questions 9-14 apply only to DI schools. For FY2009 reporting, this was voluntary. Beginning with FY2010 reporting, questions 9 through 11 will be required as stipulated by the referenced by-laws:

**9. 3.2.4.16 (d) Value of endowments at fiscal year-end that are dedicated to the sole support of athletics:** \$894,000

**10. 3.2.4.16 (e) If applicable, value of all pledges at fiscal year-end that solely support athletics:** \$4,200,000

**11. 3.2.4.16 (f) The athletics department fiscal year-end unrestricted fund balance:** \$9,817,085

Additional Financial Information (voluntary submission if applicable)

**12. Direct support athletics provides back to the university/academics:** \$101,137

**Purpose of the direct support:**

13. Indirect support athletics provides back to the university/academics):

Parking

Concessions \$3,668

Licensing/Royalties \$84,469

Tuition

Pouring rights

Other \*Please specify (Max. 50 Chars.) \$13,000

**Other Comment:** In support of Sailing program

Total (calculated from entries above) \$0

Indirect Facilities and Administrative Support

\* the following questions pertain to the Financial Reporting System's category #32 - Indirect Facilities and Administrative Support.

14a. What indirect cost allocation methodology was used in determining your indirect facilities and administrative support?

Federal Indirect Cost Methodology

Square footage/space

Headcount

Salaries

Percent of budget

☒ Other \*Please specify (Max. 50 Chars.)

**Other Comment:** Not allocated

14b. Other than the Agreed Upon Procedures Report, for what other purposes has the indirect cost methodology been used?